

YEAR ON YEAR GROWTH

Climate, the conservatory roof division of the UK's largest independent sealed unit manufacturer, the Glass Systems Group, has announced that in 2012 it increased sales by an impressive 40% compared to 2011.

Climate has reported year on year growth since its formation, and the good news coincides with the recent Palmer report, which assessed the current state of the conservatory market.

The report stated that although conservatory installations are down, the value of conservatories is increasing as homeowners invest in bigger conservatories that use more costly materials such as timber frames and

glass roofs, instead of polycarbonate. Alan Atkinson, Managing Director of Climate, comments: "One of the reasons conservatory values are increasing is homeowners are frequently choosing glass roofs over polycarbonate due to benefits such as increased noise reduction and good thermal insulation – and this is reflected in our 40% growth. With the downturn in the housing market, a conservatory is a lower cost alternative to increasing living space compared to moving house. As a result, conservatories are seen as an investment so homeowners want a room they can use all year round, and Climate glass can help them achieve this."



For more information call the Climate Sales Office on 01639 823778

BI-FOLDS AND PATIOS WITH QUALITY AND SERVICE

In what has become one of the most competitive sectors of the replacement window industry – traditional vertical sliding sash windows – Quickslide has remained market leader despite a continuous assault on the niche that it was instrumental in developing.

Now Quickslide is applying its manufacturing and logistics expertise to Bi-Folding and In-Line Patio doors in aluminium so installers may now enjoy the same confidence and trouble-free purchasing experience as for Quickslide's established

products. Quickslide offers the renowned Smart Visifold Folding Sliding Door System, acknowledged as one of the best products of its type. The doors may be specified to provide the widest choice of opening/folding options in addition to providing excellent weather and thermal performance. The full range of Visifold options are available.

Quickslide also offers Smart Systems' Visoglide in-line patio, again a market-leading offer that provides the excellent linear rigidity of aluminium with the superb finishes and appearance and high weather and security



performance that homeowners find so attractive with this product.

Quickslide chairman Adrian Barraclough says: "It's a great combination that allows installers to offer the best products with the confidence they will be right first time."

www.quickslide.co.uk

INNOVATIVE GUTTER THINKING

Synseal's innovative box gutter has been carefully designed to help eradicate many of the issues associated with other roof systems.

For example, it is twin skinned and insulated and helps to reduce the effects of condensation. The double skin construction also increases strength and reduces sound pollution through the gutter, improving comfort for the homeowner.

"We know that the Global conservatory roof system can stand up to the most extreme weather conditions because it has been independently tested, and the results far exceeded expectations," David Leng, Synseal's



Chief Executive explained. Unusually for a gutter, the Global box gutter can be mounted

using a special fixing plate, which means no holes are drilled through it. This eliminates the potential for leaks. Furthermore, the large 205mm wide design accommodates the extreme rainfall that is becoming increasingly common in the UK. Double box gutters are also available for even higher capacity (which also provides a sensible solution for 'back-to-back' adjacent roof installations).

Finally, long-term drainage issues caused by trapped leaves and debris are dramatically reduced thanks to the absence of internal support braces.

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